

# **BUSINESS OFFERING SUMMARY**

**BNO**  
Business Network of Ohio

John Naayers, President

## **FedEx Ground Routes Perrysburg, Ohio**

### **Business Description**

26 Zip Code Fed Ex Ground Routes out of the Perrysburg, Ohio FedEx Depot; 33 Delivery Trucks and Vans; 1 Tow Truck; an Office and Repair Center Building; and 4 Managers. All set up in 4 companies: 2 companies with FedEx Contracts; 1 Company Leasing Trucks and Vans; and 1 Service & Repair Company.

### **Financial Performance**

Gross Revenue exceeding \$5.8M

Adjusted EBITDA/SDE of \$770+k

### **Why a Great Opportunity – Major Attributes**

- \*Turn-Key Management Team and Staff
- \*Recently renewed FedEx Contracts
- \*Newer and well-maintained fleet of vehicles
- \*Service, Repair, & Tow + office Facility
- \*Owner with almost 20 years of FedEx experience offering transition and training.
- \*More than \$1M of Vehicles & Equipment

### **Staff:**

Typically – 4 Managers; 35 to 40 Drivers; 3-4 runners/jumpers; Part-time mechanic and part-time office person.

Peak season - 20 additional Drivers and 2 additional runners/jumpers.

### **Reason For Selling, Transition/Training, And Non-Compete**

Owner desires to retire and/or pursue something on a much smaller scale. He is willing to provide transition and training assistance plus an appropriate Non-Compete.

### **Asking Prices**

Business:           \$3.1M

Real Estate:       \$150,000

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If you have an interest in further exploring this opportunity, please contact me by phone or email. The signing of a Confidentiality Agreement will be required before the identity or Selling Memorandum will be released.